

A photograph of four business professionals (two men and two women) sitting around a conference table in a modern office setting, engaged in a meeting. They are looking at laptops and documents. The office has large windows in the background.

Colligo Partner Program

The Colligo Partner Program has been developed to provide our partners with the training and expertise they need to help grow their businesses and support their customers with the most advanced enterprise collaboration solutions.

Whether you're a SharePoint VAR, System Integrator or an IT consultant, partnering with Colligo gives you access to market-leading solutions supported by a program designed to ensure your success.

Who is Colligo?

Colligo is the #1 provider of data synchronization solutions for SharePoint and Office 365. Our flagship software, Colligo Engage, delivers a productive user experience for accessing, sharing and managing content stored on Office 365 and SharePoint, regardless of device or connectivity.

Colligo is a Microsoft Gold Application Development Partner and has a decade-long relationship with Microsoft.

The proud recipient of 6 data sync patents, Colligo develops enterprise software to help organizations tackle SharePoint mobility, adoption and compliance issues.

Why should you partner with Colligo?

With a network of over 5,000 customers worldwide, Colligo is committed to delivering technology solutions that are built to meet the demands of medium to large organizations in a variety of verticals such as Oil, Gas & Utilities, Professional Services, Health & Pharma, Architecture, Engineering & Construction and Government. Through your partnership with Colligo, you will benefit from the expertise and support of a trusted technology leader in the SharePoint/Office 365 community.

What are the benefits of your Colligo partnership?

- Secure 24/7 Partner Portal access: full access to marketing collateral, product training, product updates, documentation
- On-the-ground support for NAM, EMEA and Australia
- Aggressive partner margins
- Co-branded collateral, including sales-ready presentations and demos
- Internal-use software licenses for all Colligo Engage apps
- Advanced notifications of releases and renewals
- Bi-monthly partner newsletters
- Dedicated account management and support services

Training

Colligo's comprehensive training and educational resources are designed to help our partners better understand and market our solutions. This product knowledge will differentiate your organization and increase your potential for growth.

- Product training delivered by Colligo experts
- Detailed documentation and user guides
- Industry whitepapers, case studies and webinars

Marketing

As a Colligo partner, you will benefit from a wealth of marketing resources and promotional activities such as:

- Co-branded marketing materials
- Dedicated marketing campaigns
- Joint promotions

Partner Portal

Our Partner Portal provides partners with secure 24/7 access to a customized account profile. Through the Partner Portal, you can update your details at any time and pull from a selection of useful resources that will help you engage in meaningful solution discussions with your clients.

- A customizable account profile, including your partner agreement, price lists, etc.
- Anytime access to the latest Colligo resources and marketing collateral
- Priority notification of releases, renewals and updates

Partnerships with Leading Mobility and Technology Vendors.



Microsoft Partner
Gold Application Development

Contact us today to become a Colligo partner:

Paula Catoira, Global Channel Manager: pcatoira@colligo.com



+1.866.685.7962 | +41.79.930.8193 | www.colligo.com

© 2000-2015 Colligo Networks, Inc. All rights reserved. 250515